

# **High-End Dentist Group**

How our campaigns drove high-value patients

### Challenges

The dentist group struggled to reach new movers and attract high-value clients, needing a strategic approach to showcase their premium services.



# Solutions

- ✓ New Mover Email
- ✓ New Mover Gift Book
- ✓ Follow-Up Booklet
- Strategic Distribution List



# Results

With Welcome Wagon, the dentist group consistently added **2-3 high-value patients monthly**, with a huge **Lifetime Value (LTV) of \$10,000 per patient**, highlighting the success of the tailored marketing approach.



**Key Metrics** 

**2-3** New Patients Monthly

**\$10k** LTV Per Patient